FORM OBD - 67 JAN 1977

UNITED STATES DEPARTMENT OF JUSTICE WASHINGTON, D.C. 20530

OMB No. 43-R0216 Approval expires Oct. 31, 1981

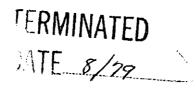
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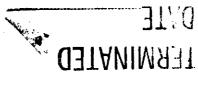
EXHIBIT A

TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

Furnish this exhibit for EACH foreign principal listed in an initial statement						
		itional foreign principal acqui		on the second se		
L. Na	ame and address of registrant			2. Registration No.		
	DEVELOPMENT COUNSELLOR 733 Third Av Suite		10017	1421		
. Na	ame of foreign principal FRENCH INDUSTRIAL DEVE	foreign principal FRENCH INDUSTRIAL DEVELOPMENT AGENCY		4. Principal address of foreign principal 610 Fifth Avenue New York, N. Y. 10020		
5. In	dicate whether your foreign principal	is one of the following type:				
[X	Foreign government					
	Foreign political party					
	Foreign or domestic organization: If either, check one of the following:					
	Partnership	Committee				
	Corporation	Voluntary group				
	Association	Other (specify)				
] Individual - State his nationality					
6. If	the foreign principal is a foreign gov	ernment, state:				
a)	Branch or agency represented by th	e registrant.				
F	RENCH INDUSTRIAL DEVELOPMEN	T AGENCY				
ъ)	Name and title of official with whor	n registrant deals.				
	Pierre Carrigue Director					
7. If	the foreign principal is a foreign pol	itical party, state:				
a)	Principal address	not applicable				
b)	b) Name and title of official with whom the registrant deals.					
c)) Principal aim					
8. If	the foreign principal is not a foreign	government or a foreign politic	tical party,			
8) State the nature of the business or	activity of this foreign princi	pal			
	not applicable					





b) Is this foreign principal		
Owned by a foreign governm	ent, foreign political party, or other for	eign principal Yes No
Directed by a foreign govern	ument, foreign political party, or other fo	oreign principalYes No
Controlled by a foreign gove	ernment, foreign political party, or other	foreign principalYes No
Financed by a foreign gover	nment, foreign political party, or other i	foreign principalYes No
Subsidized in whole by a for principal	reign government, foreign political party	, or other foreign Yes No
Subsidized in part by a forei principal	gn government, foreign political party,	or other foreignYes No
9. Explain fully all items answere be used.)	d "Yes" in Item 8(b). (If additional sp	ace is needed, a full insert page may
ve uagu.,		
not applicable	, • •	
Let the later		
10. If the foreign principal is an org political party or other foreign p	anization and is not owned or controller	d by a foreign government, foreign
not applicable		
Date of Exhibit A 4/3/79	Name and Title Ted M. Levine, Pres.	Signature JMM. Len

Form OBD-65 Rev. 4-27-77 (Formerly DJ-304)

OMB No. 43-R435 Approval Expires Oct. 31, 1981

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UNITED STATES DEPARTMENT OF JUSTICE Washington, D.C. 20530

EXHIBIT B

TO REGISTRATION STATEMENT Under the Foreign Agents Registration Act of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant

Name of Foreign Principal

DEVELOPMENT COUNSELLORS INTL. LTD. FRENCH INDUSTRIAL DEVELOPMENT AGENCY

Check Appropriate Boxes:

The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
 There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
 The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

The nature and method of performance are described in the attached agreement.

DATE 8/29

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

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2 6 27.16	greement describes the activ	vitles fully.
Will the activities on behalf of	of the above foreign principal inclu	ıde political activities as defined i
Section 1(o) of the Act?1/ If yes, describe all such poli or policies to be influenced to		other things, the relations, interest oyed to achieve this purpose.
not applicable	.	
	$\cdots = 1 = \{ (x,y) \mid x \in \mathbb{N} \mid x \in \mathbb{N} \}$	CAT OF THE STATE O
terms out to the		
ment to mile the state of the		
encorrect (f.)		
Date of Exhibit B	Name and Title	Signature
	Name and Title Ted M. Levine, Pres.	Signature 14 M. Lim

DEVELOPMENT COUNSELLORS INT'L. LTD. SUITE 2100, 733 THIRD AVENUE NEW YORK, N. Y. 10017

Apu

March 20, 1979

Pierre Carrigue Director French Industrial Development Agency 610 Fifth Avenue New York, N.Y. 10020

Re: Agreement Between the French Industrial Development Agency and Development Counsellors International re Special Project to Develop Marketing Plan.

Dear Mr. Carrigue:

B. W. ...

This note grows directly out of our meeting the morning of March 19 at your office and shall serve as a letter of agreement between the French Industrial Development Agency and Development Counsellors International, subject to the following terms and conditions:

- (1) Development Counsellors International shall develop for yourself and your organization a marketing plan in the United States for the IDA that shall include the following elements:
 - a. An analysis of the budget and programs of competitive national development groups;
 - b. an analysis of the current French IDA effort;
 - c. an action proposal that shall include recommendations for a detailed three-year marketing program including but not limited to specific recommendations as to objectives, budgets, methods of financing, techniques of coordination, and procedures for continuous evaluation. This program shall include detailed conclusions and recommendations for a short term initial demonstration program and less specific recommendations for a longer term effort.
- (2) Development Counsellors International shall receive for this assignment the sum of \$2,500 US to be billed and paid upon submission of the finished marketing blueprint.

(3) The assessment shall be submitted by Development Counsellors International to yourself on or before the date of Thursday, May 8, 1979.

Your signature and return of one copy of this letter of agreement shall signify its acceptance by you.

We look forward to working with you at long last with great enthusiasm.

Respectfully submitted,

Ind M. home

Ted M. Levine, President Development Counsellors Intl., Ltd.

Encl.

Accepted:

Date: 3/26/79